# SOLAR PV

by Fusionmax Engineering Sdn Bhd



Feed in Tariff (FIT) introduced under the Renewable Energy Bill of Malaysia in 2011 offers opportunity of REVENUE to those who owns a renewable energy system and for every kWhr of electricity generated. Applicable to residential and commercial owner.

## What are you waiting for?

Become a Renewable Energy Producer!
Install a Solar PV panel on your rooftop NOW,
and your investment will be handsomely rewarded
for the next 21 years!

We are the turnkey solar PV system integrator (S.I.) which is among the handful being approved under the SEDA Authority Malaysia.

We believe that solar PV power will play a vital role in the future of renewable energy in Malaysia, and with that, we hope we could be part of it to be able to serve the community and make this world a better place to live in.

#### FAQ 2 HOW MUCH RETURN DO I GET?

FIT payment is calculated based on actual kWhr reading by the PV meter installed. A standard 4 kWhr system for homes shall give a return of approx RM 600 per month.

### FAQ 3 WHAT IS INCLUDED IN THE PRICE?

#### ALL INCLUDED

PV Solar Panels, Inverters, Metering Supply and Installation, FiT Application Assistance.

A standard 4 kWhr system costs approximately RM 40k, price will differ according to different sizes and configuration. (Refer to Table A below for details)

#### FAQ 5 WHO IS PAYING ACTUALLY?

Our electricity provider, TNB will be the one paying the solar PV power producer through a collective fund. This fund is actually contributed by all of us as consumers. Each month each household contributes an extra 1% of the electricity bill to replenish this collective fund by SEDA.

#### **FAO 6**

THIS IS NOT

The power generated are NOT for own use. All of it will be sold to TNB and connected to grid.

This is NOT a private investment scheme or plan. It is an initiative and implementation by the Malaysia government in order to encourage the use of renewable energy.

#### Table A PLANS AVAILABLE PV<sub>10</sub> PV<sub>12</sub> PV4 PV<sub>6</sub> PV8 6 kW 8 kW 10 kW 12 kW **PV** Capacity 4 kW 1100 kWhr 1320 kWhr Monthly Energy Yield 430 kWhr 650 kWhr 880 kWhr Malaysia PV Panel PV8a PVI0a PVI2a PV4a PV6a RM 40,000 RM 58.800 RM 77,600 RM 96,000 RM 114.600 Installation Cost RM1.3984 RM 1.3708 RM 1.3708 RM 1.3708 RM 1.3708 FiT Rate\* yr 2013 (per kWhr) Estimated Monthly Income RM 601 RM 891 RM 1206 RM 1508 RM 1809 18.2 % 18.3 % 18.6 % 18.9 % 19.0 % Simple Annual Investment Return R.O.I. 5.5 yrs 5.4 yrs 5.3 yrs 5.3 yrs 5.6 yrs 17.5 % 17.1 % 17.9 % I.R.R. 16.6% 17.7 % PV8<sub>b</sub> PVI0b PVI2b Korea PV Panel PV4b PV6b RM 96,000 RM 40,000 RM 58,800 RM 77,600 RM 114,600 **Installation Cost** FiT Rate\* yr 2013 (per kWhr) RM 1.3708 RM 1.3432 RM I.3432 RM 1.3432 RM I.3432 Estimated Monthly Income RM 596 RM 879 RM 1182 RM 1480 RM 1780 17.9 % 17.9 % 18.3 % 18.5 % Simple Annual Investment Return 18.6 % R.O.I. 5.7 yrs 5.6 yrs 5.5 yrs 5.4 yrs 5.4 yrs I.R.R. 16.2 % 16.7 % 17.0 % 17.3 % 17.5 % PV4c PV8c PVI0c PVI2c Japan / Europe PV Panel PV6c RM 76,800 RM 101,600 RM 126,000 **Installation Cost** RM 52,000 RM 150,600 FiT Rate\* yr 2013 (per kWhr) RM 1.3708 RM 1.3432 RM 1.3432 RM 1.3432 RM 1.3432 RM 596 RM 879 RM 1182 RM 1480 RM 1780 Estimated Monthly Income Simple Annual Investment Return 13.9 % 13.7 % 13.7 % 14.1 % 14.2 % R.O.I. 6.5 yrs 6.4 yrs 6.3 yrs 6.2 yrs 6.1 yrs IRR 11.6% 11.9 % 12.2 % 12.3 % 12.4 %

#### **Expected Timeline & Scope of Works**

Value Added Service, i.e. Self Use (by FME)

30 davs 30 days 3 days 2 months 21 years 4 A 2 3 5 6 Materials Delivery Testing & Start income Operation and income generation FIT Application, Installation Commissioning (Optional periodic maintenance by FME) Engineering & Design generation

#### Note:

- I. Calculations is based on average suntime in Malaysia
- 2. FiT rate is based on year 2013 rate published by SEDA (installation on roof)  $\,$
- 3. Price quoted are based on standard installation for typical landed property on roof
- 4. The derating factor for the performance of the panels are 1% per year are also taken into account 5. Fusionmax Engineering Sdn Bhd shall not be held liable for the change in government policy on FiT

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